Santhera Pharmaceuticals (SIX: SANN) is a Swiss specialty pharmaceutical company focused on the development and commercialization of innovative pharmaceutical products for the treatment of orphan mitochondrial and neuromuscular diseases.

In September 2015, our leading product Raxone® (idebenone) received European Marketing Authorisation in the treatment of patients with LHON (Leber's Hereditary Optic Neuropathy). Raxone® is not only the first and only medicine approved for this condition, but it is also the first medicine approved for any mitochondrial disorder.
The company currently develops Raxone® in other areas of high unmet medical needs, like the treatment of Duchenne Muscular Dystrophy (DMD) and Primary Progressive Multiple Sclerosis (PPMS). In addition, Santhera's pipeline includes omigapil, an investigational drug with anti-apoptotic properties, a compound in development to address unmet medical needs for patients with Congenital Muscular Dystrophy (CMD).

For more information, please visit the company's website www.santhera.com

We are currently looking to hire a:

Medical Advisor – Central Europe Cluster (Germany, Austria & Switzerland)

home based in North of Germany, ideally Berlin, Hamburg or Hanover (~50% travel in the allocated territory)

Scope of Work

The role reports to the Medical Affairs Director Central Europe Cluster, who is based in Munich, and collaborates closely with the field-based Cluster Regional Managers (based in Sweden and Denmark) and with other functions (e.g. Medical Information, Clinical Research, Pharmacovigilance etc.) based in the HQ in Switzerland.

The position is responsible for dissemination of scientific and publically-available information regarding mitochondrial and neuromuscular diseases in general and specifically concerning LHON, DMD and other related pathologies, being able to share available scientific knowledge about idebenone and to discuss potential therapeutic options in LHON, DMD and other mitochondrial diseases. Key tasks related to the position are gathering significant understanding of common practice in the region and making sure there is a good understanding of Santhera steps in the development of pharmaceutical solutions for related patients, sharing knowledge of any special programme available in the country to access idebenone when needed, including Santhera managed programmes.

The responsibilities for this role include the following:

- Implement & manage Medical Affairs operational plans as derivative of the overall cluster plans and in line with the international and regional guidelines.
- Manage Santhera non-promotional programmes as required and act as local Santhera liaison with Healthcare Professionals regarding projects, such as investigator-initiated study support or Santhera clinical trials, as necessary, or clinic cases and educational projects for Key Clinics and referral networks.
- Build and maintain excellent understanding of Healthcare Professionals' (HCPs') needs and expectations to proactively support their medical decisions for the best patients outcome, in line with common clinical practice
- Respond to unsolicited technical or scientific enquiries from HCPs and scientists regarding idebenone, its clinical development programme, clinical evidence base and use in clinical practice.
- Attend/organize meetings and training sessions, including regional Advisory Boards; be responsible for keeping the gained medical and business knowledge level up to highest standard.

- Act as a link between HQ and customers involved in Corporate activities, maintaining a fruitful, collaborative relationship with Clinical Development and contracted third parties, in particular with CROs in charge of managing Corporate projects
- Maintain a personal positive interaction with each cluster team member, being fully recognized as a resource by the team; interface HQ personnel as required with collaborative spirit
- Provide medical scientific input to commercial materials and activities
- Complete administrative requirements (such as compliance checks) and comply with guidelines and policies as set forth by line manager and company as a whole; train and comply with SOPs indicated in the training matrix for the respective job.

Required background and experience:

- Minimum Bachelor degree in life science, PhD will be considered a plus; Medical /Pharmacy education preferred
- Minimum 3-5-years specialty market experience in similar position; experience in neurology, neuro-paediatrics, pulmonology or ophthalmology is a plus. An experienced KAM profile with experience in orphan diseases could be taken into consideration.
- Additional experience in special assignments like co-operating with a scientific network to shape clinical practice clinical audits, named patient programmes, patient registries is highly desirable
- Demonstrated experience of operating within complex networks
- Knowledge of local guidelines & regulations, good understanding of the local health care system in the allocated territory

Required competencies and skills:

- Excellent communication and interpersonal and networking skills
- Well-developed ethical business standards, ability to listen, take and give feedback
- Learning capacity of complex scientific and medical topics; ability to dig into data and deliver a coherent understandable message
- Team player, collaborative attitude
- Self-motivation, able to work independently as well as on cross-functional teams
- Personal resilience, perseverance, energy and drive
- Open minded, creative thinker
- Fluency in German and English, both written and oral, additional EU languages constitute a plus.
- IT proficient, including Microsoft Office (Word, Excel and PowerPoint) and use of new media

If interested to apply for this role, please send your application by email to Elyas Bozan at ebozan@morganphilips.com

Please do note that Morgan Philips has exclusivity in recruitment for this vacant position at Santhera.