



Santhera Pharmaceuticals (SIX: SANN) is a Swiss specialty pharmaceutical company focused on the development and commercialisation of innovative pharmaceutical products for the treatment of orphan mitochondrial and neuromuscular diseases.

In September 2015, our leading product Raxone® (idebenone) received European Marketing Authorisation in the treatment of patients with LHON (Leber's Hereditary Optic Neuropathy). Raxone® is not only the first and only medicine approved for this condition, but it is also the first medicine approved for any mitochondrial disorder.

The company is currently developing Raxone® in other areas of high unmet medical needs, like the treatment of Duchenne Muscular Dystrophy (DMD) and Primary Progressive Multiple Sclerosis (PPMS). In addition, Santhera's pipeline includes omigapil, an investigational drug with anti-apoptotic properties, a compound in development to address unmet medical needs for patients with Congenital Muscular Dystrophy (CMD).

For more information, please visit the company's website [www.santhera.com](http://www.santhera.com)

We are currently looking to hire a:

### **Medical Advisor – UK and Ireland**

to be based in the United Kingdom area (~70% travel in the allocated territory)

#### **Scope of Work**

The role reports to the Medical Affairs Director Northern Europe Cluster, who is based in London, and will collaborate closely with field-based Cluster Regional Managers (when they are appointed) in addition to other functions (e.g. Medical Information, Clinical Research, Pharmacovigilance etc.) based in the HQ in Switzerland.

In common with rare disease markets, this position is primarily responsible for ensuring target customer groups are well educated on disease and therapeutic options in LHON, DMD and other mitochondrial diseases, including Raxone related data and provided with relevant scientific literature. The role will also be the local point of contact to address medically relevant questions and support further research in relevant fields either via Santhera sponsored clinical trials or IITs. As the cluster medical and scientific expert, additional tasks related to the position include gathering significant understanding of common medical practice in the region, providing insights that will shape the Cluster integrated country tactical plans and ensuring high levels of disease and therapeutic knowledge within the team in relevant fields.

#### **The responsibilities for this role include the following:**

- Accountable for delivery of medical projects in accordance with Cluster/Regional plans.
- Build and maintain excellent network and understanding of Healthcare Professionals' (HCPs') needs and expectations to proactively support patient care
- Respond to unsolicited medical or scientific enquiries from HCPs and scientists regarding idebenone, its clinical development programme, clinical evidence base and use in clinical practice.
- Attend/organize meetings and training sessions, including regional Advisory Boards; local congresses and symposia and be responsible for ensuring the highest levels of disease and therapeutic knowledge within the team
- Evaluate data generation opportunities in line with Global and Regional medical plan and ensure effective and aligned local publication, scientific communications and congress activities
- Build and maintain a professional network with external experts and stakeholders
- Collaborate with Clinical Development to select and support local clinical trial sites
- Identify strategically aligned opportunities to drive scientific research through PhIV, Investigator Initiated Studies collaboration with Cluster Medical Directors and aligned to Regional/Global medical plans

- Maintain a personal positive interaction with each cluster team member, being fully recognized as a resource by the team in addition to interfacing with HQ personnel as required with collaborative spirit
- Maintains in-depth knowledge of guidelines, codes of practice, relevant local law, internal policies and SOPs related to clinical research, non-promotional materials and activities

**Required background and experience:**

- Minimum Bachelor degree in life science, PhD will be considered a plus; Medical /Pharmacy education preferred
- Minimum 3–5 years specialty in market medical affairs experience in similar position; experience in rare diseases, neurology, neuro-paediatrics, pulmonology or ophthalmology is a plus.
- Additional experience in clinical research or projects that have helped to shape clinical practice, clinical audits, named patient programmes, patient registries is highly desirable
- Experience in working in a launch environment where individual funding requests are required for reimbursement is highly desirable.
- Demonstrated experience of operating within complex matrices
- Knowledge of local guidelines & regulations, good understanding of the local health care system
- Individuals who are currently working as MSLs will be considered for this role. It is a good opportunity for an individual who wants to take on a higher level and more strategic role whilst continuing to be active in the field.

**Required competencies and skills:**

- Excellent communication and interpersonal and networking skills
- Well-developed ethical business standards, ability to listen, take and give feedback.
- Learning capacity of complex scientific and medical topics; ability to dig into data and deliver a coherent understandable message
- Team player, collaborative attitude
- Self-motivation, able to work independently as well as on cross-functional teams
- Personal resilience, perseverance, energy and drive
- Open minded, creative thinker
- Fluency in English, both written and oral.

If you are interested to apply for this role, please send your CV and motivation letter by email to:

[career@santhera.com](mailto:career@santhera.com)

**Strictly no agencies**

Recruitment agencies are kindly invited to refrain from sending to Santhera unsolicited CVs.